#### **BRAND GUIDE**

Updated 4.23



#### **CONTENTS**

- Why a Rocket?
  - → What it represents
  - → What it's NOT
- 2. The Brand Fuel Client
  - → Who are they?
  - → What do they need?
  - → What makes them ideal?
  - → Who is NOT our ideal client?

- 3. Our Identity
  - → Signature Logo + Symbol
  - → Logo Sizing + Clearspace
  - → Primary Logo
  - → Color Options and Use
  - → Spot Colors
  - → Restricted Use Campaign Signatures
  - → Symbol Use
  - → DO NOT "shame on you" examples

- → Color Palette
- → Gradient
- **→** Typography

#### **WHY A ROCKET?**



Our rocket represents exploration, discovery, adaptability, being brave, intelligence, pioneering and embracing challenges.

#### **WHY A ROCKET?**



Our rocket does not represent space, aliens or even an actual rocket.







#### Signature Logo + Symbol

Brand Fuel has two logo versions for use: The full logo and the symbol. All versions must have a registration mark. The Brand Fuel logo has precise colors and spacing specifications and should not be modified.

The Brand Fuel Wordmark uses Bell Gothic and is restricted to its use.

Typography that is used in our communications can be found on pages 29 through 31.

**FULL COLOR SIGNATURE** 



**SYMBOL** 



#### Logo Sizing & Clearspace

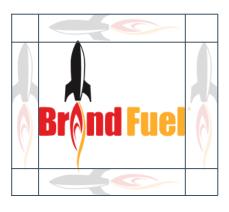
To ensure maximum visibility and legibility, a clear area and reproduction requirements should be maintained. This clear area should be at least the same distance as the width of the rocket.

#### **MINIMUM SIZE**

.75"



#### **CLEARSPACE**



#### Primary Logo Usage





FULL COLOR LOGO CAN BE USED ON LIGHT BACKGROUNDS

ALTERNATE FULL COLOR LOGO CAN BE USED ON DARK BACKGROUNDS

## **OUR IDENTITY**Spot Color Logo



The only approved solid color versions of the logo are black, white, Red PMS 1795C and Silver PMS 877C. In any of these cases, the rocket window should be white but can also become the color of the background material. The logo must have the registration symbol.

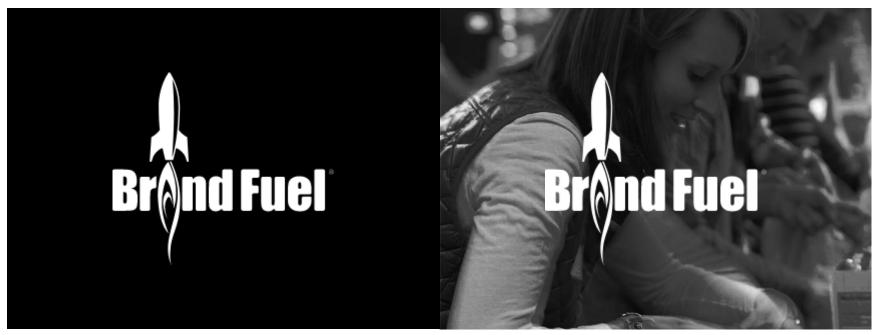
## **OUR IDENTITY**One-Color Black Logo



**BLACK LOGO ON WHITE BACKGROUND** 

**BLACK LOGO ON 30% GRAY BACKGROUND AND LIGHTER** 

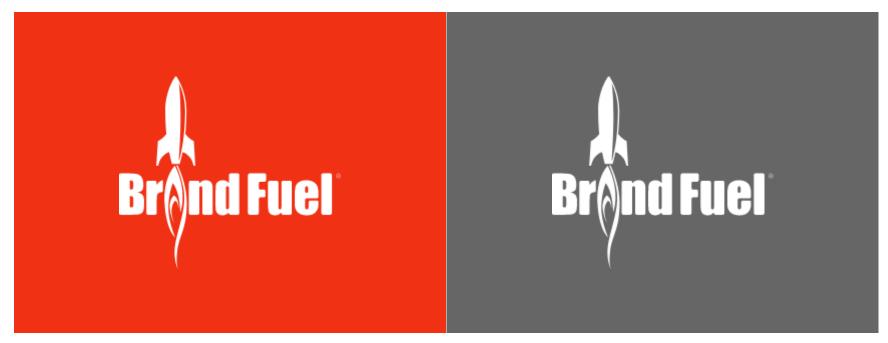
#### One-Color White Logo



WHITE LOGO ON DARK BACKGROUND

WHITE LOGO ON DARK BACKGROUND IMAGE

#### **Spot Color Logo White**



**BACKGROUND MATERIAL COLOR ILLUSTRATED** 

BACKGROUND MATERIAL COLOR ILLUSTRATED

#### Spot Color Logo Red PMS 1795C

#### PREFERRED



#### **ALTERNATE WHITE HIGHLIGHT**

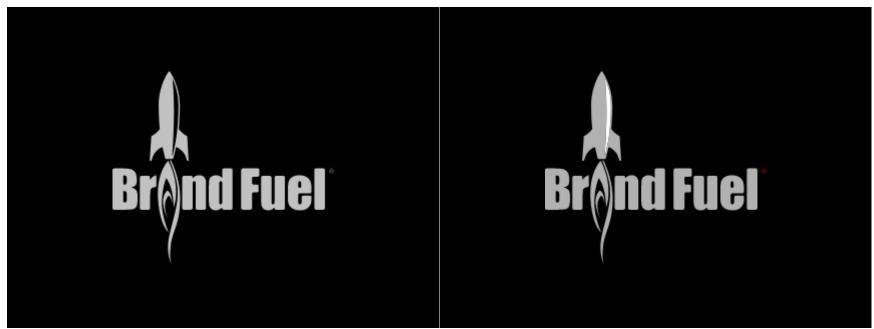


**BACKGROUND MATERIAL COLOR ILLUSTRATED** 

#### Spot Color Logo Silver PMS 877C

#### PREFERRED

#### ALTERNATE WHITE HIGHLIGHT



**BACKGROUND MATERIAL COLOR ILLUSTRATED** 

## **OUR IDENTITY**Alternate Signatures uses with URL

Signatures presented here can be reproduced in the approved solid colors black, white, Red PMS 1795C and Silver PMS 877C.





**FULL COLOR LOGO WITH URL ON DARK COLORS** 

**FULL COLOR LOGO WITH URL ON LIGHT COLORS** 

## **OUR IDENTITY**Restricted Use Campaign Signatures

Any campaign logo that does not say Brand Fuel in the logo design MUST have the URL. Signatures presented here can be reproduced in the approved solid colors black, white, Red PMS 1795C and Silver PMS 877C.





**FULL COLOR LOGO BRAND FUEL EXPERIENCES CAMPAIGN** 

**FULL COLOR LOGO ROCKET SHOPS CAMPAIGN** 

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FULL COLOR LOGO BE BRAVE CAMPAIGN WITH URL

**FULL COLOR LOGO BRAND GOOD CAMPAIGN WITH URL** 

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**FULL COLOR LOGO BE ACTIVE CAMPAIGN** 

**FULL COLOR LOGO VIRTUAL SWAG CAMPAIGN** 

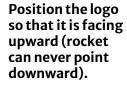
#### **Rocket Symbol Use**

The rocket symbol can be used separately from the logotype as long as it stands alone and is oriented at 90 degrees. The logo must have the registration symbol. The rocket must always point up. The only exception is when printing on a pen per the example below.











## **OUR IDENTITY**DO NOT

The Brand Fuel brand is its most valuable asset. The brand signature and rocket symbol should ONLY be presented in versions approved. Here are a few examples that NOT APPROVED. If we could use a shock collar with their use, we would.

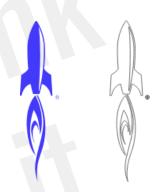
DO NOT CHANGE THE ROCKET SYMBOLS ORIENTATION. SHOULD BE ALWAYS POINTED VERTICAL UP



**DO NOT** USE THE BRAND FUEL WORDMARK SEPARATED FROM SYMBOL



DO NOT CHANGE THE ROCKET SYMBOL



DO NOT USE WWW. WITH THE URL

www brandfuel com

## **OUR IDENTITY**On Great Promo



















+ Music (45 adapters)











#### **OUR LOGO IDENTITY**

#### **Color Palette**

PRIMARY > 50% SECONDARY < 30% **TERTIARY < 10% BLACK** RED **YELLOW** WHITE **PMS Black** PMS 1795 **PMS 130 PMS White** COO MOO YOO K100 C00 M94 Y100 K00 C00 M27 Y100 K00 C00 M00 Y00 K00 HEX #000000 HEX #F13114 HEX #FEBE10 **HEX #FFFFFF** 

254R 190G 16B

255R 255G 255B

R238 G52 B36

OR OG OB

#### **TYPOGRAPHY**

SUPRIA + MERRIWEATHER SANS

The Brand Fuel typefaces are <u>Supria</u> and <u>Merriweather Sans</u>. Supria is bold and gives a modern rock n' roll feel. It comes in a wide variety of weights and offers flexibility of use. When Supria is unavailable, <u>Montserrat</u> can be used as an alternative.

Merriweather is a simple, friendly humanist typeface that is highly legible and great for body copy. Consistent usage of this typeface reinforces our brand.

# BOLD, CLEAR, MODERN

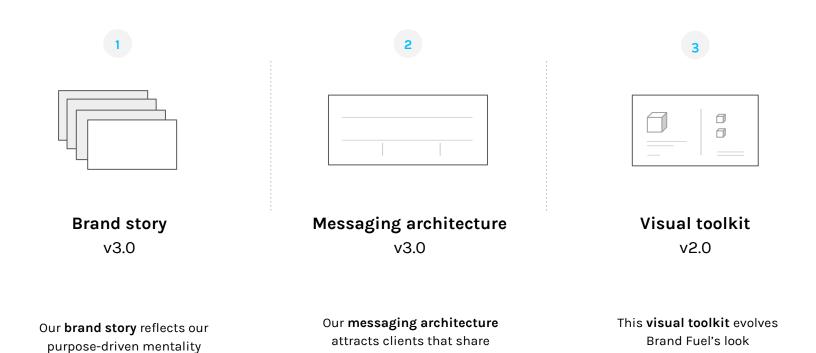
Supria is used for headlines and subheads. Large headlines are usually in all caps.

Body copy uses <u>Merriweather</u>, an open source humanist typeface that is friendly and easy to read. Merriweather is optimized for print, web, and mobile interfaces, and has excellent legibility characteristics in its letterforms.



## **Brand Fuel**

Messaging & Visual Style Guide



our values

and feel

## Context



#### WHO ARE WE TRYING TO REACH? Our target customers typically fit into one of three archetypes

#### **Values Champion**

Anyone who takes a values-stand

### Brand + Culture Builder

Marketing / Comms /
Events / HR, Team
Leadership

#### Branded Merch Purchaser

Sales / Biz Dev / Events

DESIRED OUTCOMES	Values/brand differentiation, Team alignment & identity, talent acquisition, employer branding, loca presence, employee retention		Generate qualified leads, promote products, spark conversations, referrals
PRECIPITATING EVENTS	Internal rewards, company acquisition, team events, external fairs, online recruitment	Brand celebration, rebranding, product launch, reveals, ecommerce store	Industry trade shows/events, product launch, online lead transactions, leave behinds
VALUES	Quality, long-term utility, cultural meaning, sustainability, education	Alignment to brand values, visibility to generate exposure, education	Ability to attract attention, higher volume, lower cost, education

#### 3 Stages of Brand Fueling

	AUDIENCES	MINDSET	OUTCOME	OUR GOAL
3	Values Champion	Branded merch as a force for good	Authentic branded experience and a tangible business outcome with a values-stand. Expressing values as a business differentiator.	A world where branded experiences are strategic, ethically sourced, and memorably fun.
2	Brand + Culture Builder	Branded merch as business strategy	Authentic branded experience and a tangible business outcome. Hopefully with trackable ROI included.	Move from creating stuff that simply says something about our clients to creating symbols that make their audience the hero
1	Promo Purchaser / Procurer	Branded merch as promotions	Often times, Brandfill. Prioritizing quantity and price over quality and meaning.	Open their eyes to the possibilities. Inspire thought about strategy and ROI.

## Visual Toolkit



#### VISUAL ORGANIZING PRINCIPLE

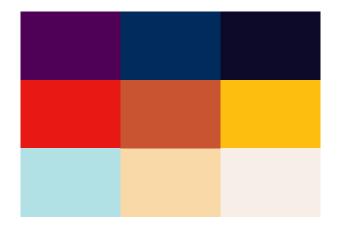
# Fuel your brand. Propel your purpose.

#### **EXPLORATION BROUGHT TO LIFE THROUGH**

COLOR STRATEGY	IMAGE STRATEGY	TYPE STRATEGY	
LAUNCH	THE	ROCK 'N ROLL	
PALETTE	ARC	TYPE	

#### **BRAND OVERVIEW**

Color



**Typography** 

# FUEL YOUR BRAND.

PROPEL YOUR PURPOSE.

What if you had branded merch that not only helps you stand out, but fuels your brand and inspires action?

What if the experience was so thoughtfully designed, sourced, and delivered that it promotes your purpose to the world?

Gradients



**Image Strategy** 







#### **COLOR PALETTE**

For flexibility and variety, the Brand Fuel color palette is a broad spectrum of colors.

**NEBULA PURPLE** SPACE BLUE **DEEP PURPLE** PANTONE 2617 C PANTONE 648 C PANTONE 276 C C36, M19, Y0, K64 C3, M34, Y0, K66 C11, M12, Y0, K84 NEBULA - Red > Nebula Purple > Deep Purple **EXPLOR** R79, G0, B87 R 0, G 43, B 92 R13, G9, B40 #4F0057 #002B5C #0D0928 Ε THRUSTERS - Trail Mist > Gold > Red > Deep Purple RED COPPER GOLD PANTONE 173 C PANTONE 7548 C PANTONE 185 C C 0, M 80, Y 82, K 10 C 0, M 46, Y 60, K 21 C 0, M 25, Y 93, K 0 LAUNCH R 230, G 25, B 20 R 201, G 84, B 49 R 254, G 190, B 16 ATMOSPHERE - Deep Purple > Space Blue > Sky Blue > White #E61914 #C95431 #FEBE10 **SKY BLUE TRAIL MIST SUNLIGHT** CLOUD - Trail Mist > Sky Blue PANTONE 317 C PANTONE 7507 C **PANTONE 475 C, 40%** C 20, M 2, Y 0, K 10 C 0, M 13, Y 32, K 2 tint **GROUN** R 177, G 225, B 229 R 250, G 217, B 168 C 0, M 4, Y 6, K 3 #B1E1E5 #FAD9A8 R 247, G 238, B 231 D #F7EEE7 EARTH - Trail Mist > Sunlight > Copper

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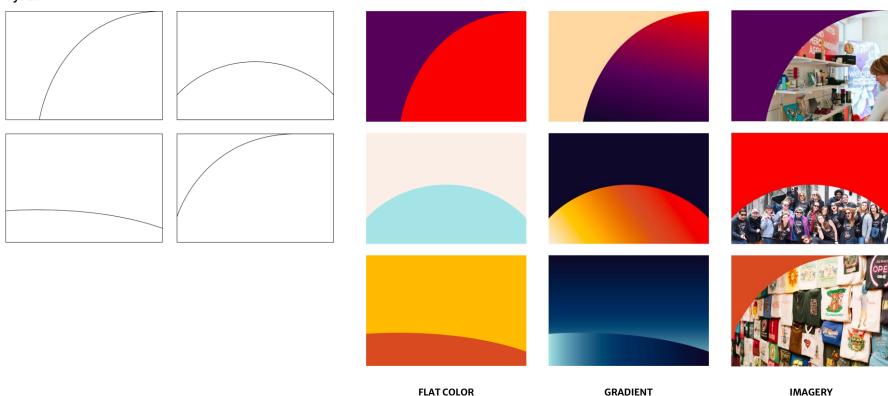
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#### **THE ARC**

The arc references the trajectory of the rocket escaping the atmosphere and the view of the earth's curvature as we explore the unknown. This shape can be expressed in multiple ways to add depth and interest to our layout.



## **Brand Story 3.0**



## ORGANIZATIONS **USE BRANDED** MERCHANDISE TO STAY TOP OF MIND.

They want to it to start a conversation at an event.

To welcome a new employee.

To win exposure for their brand.

Most companies stop there.



### THESE ORGANIZATIONS NOT ONLY LIMIT THEIR ABILITY TO CONNECT—THEY CAN EVEN SOMETIMES CREATE



### WHAT IF YOUR BRANDED MERCH COULD

# CREATE A MORE VALUABLE RELATIONSHIP?

WHAT IF YOUR BRANDED MERCH NOT ONLY HELPS YOU STAND OUT, BUT

## FUELS YOUR BRAND AND INSPIRES ACTION

WHAT IF THE EXPERIENCE WAS SO THOUGHTFULLY DESIGNED, SOURCED, AND DELIVERED THAT IT

# PROMOTES YOUR PURPOSE TO THE

WHAT IF

### BRANDED MERCH

GOOD?



**BRAND FUEL CREATES BRANDED MERCHANDISE** 

## THAT DOESN'T DIE IN THE LANDFILL

WE DON'T MAKE STUFF. WE BRING YOUR BRAND TO LIFE.

Expressing what your people stand united to do

Showcasing your differentiation and values

Inspiring those ready to join your cause

# WE SOLVE CHALLENGES

Branded experiences that blend the physical and digital

Kits designed to delight on delivery

Online shops that we handle end-to-end

Partnerships with nonprofits that help your brand help others THIS ISN'T A DRIVE THRU WINDOW

# WE DON'T JUST TAKE YOUR ORDER,

# WE TAKE ON YOUR CHALLENGE.

IT'S A PROCESS PILOTED BY PROFESSIONALS THAT CHALLENGE YOU, THINK CREATIVELY, AND GUIDE YOUR EXPERIENCE FROM IDEA TO DOORSTEP.

### WE CREATE CONNECTION

So you can instill pride in your organization's purpose, get the most from your investment, and spark a reaction that radiates across your entire brand.

# FUEL YOUR BRAND PROPEL YOUR DURPOSE



### Messaging architecture



### BIG BRAND MESSAGE [PEOPLE BENEFIT]

### Fuel your brand. Propel your purpose.



SERVICE MESSAGE
[SOLUTION BENEFIT]

With ethically sourced products and branded experiences

PILLARS
[THEMES OUR
POSITION IS BUILT ON]

Strategic sourcing
Strategy Fuel

Made for modern brands
Innovation Fuel

Global fun factory Fun Fuel

PILLAR SUPPORT MESSAGES Strategy first. Product second. Products that don't end up in the landfill. The most responsibly sourced products. Digitally savvy. Innovator of online, end-to-end, corporate stores.

Phygital: Physical products + digital experiences. But also great at the nuts and bolts.

A global producer of fun with purpose. Combining social responsibility commitment, corporate giving. And we're also a lot of fun to work with.

**KEY PROOF POINTS** 

ROI tracking, ethical sourcing metrics

Customer satisfaction, product innovation

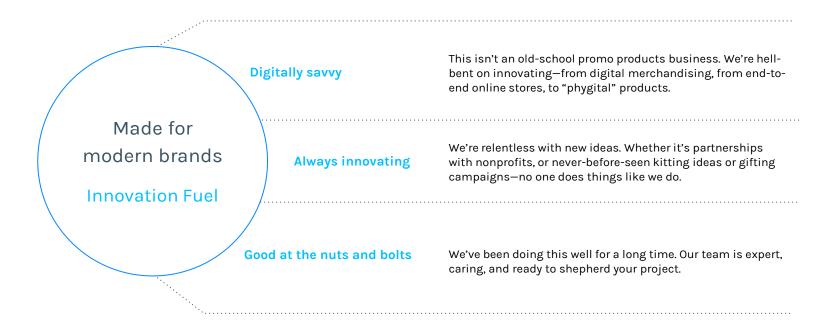
Client feedback, CSR policy, giving stats

#### HOW IS OUR COMMITMENT TO STRATEGIC SOURCING DIFFERENTIATING?





#### HOW IS OUR COMMITMENT TO BEING MADE FOR MODERN BRANDS DIFFERENTIATING?





#### HOW IS OUR COMMITMENT TO BEING GLOBALLY FUN DIFFERENTIATING?





### **THANK YOU**



